



**Purchasing Contract  
CITY OF AUSTIN  
RECOMMENDATION FOR COUNCIL ACTION**

**AGENDA ITEM NO.: 37  
AGENDA DATE: Thu 12/02/2004  
PAGE: 1 of 2**

**SUBJECT:** Authorize execution of a contract with PHILPOTT MOTORS LTD, Nederland, TX, for the purchase of five electric hybrid sport utility vehicles for the Austin Police Department in an amount not to exceed \$119,995.

**AMOUNT & SOURCE OF FUNDING:** Funding is available in the Fiscal Year 2004-2005 Approved Vehicle Acquisition Fund.

**FISCAL NOTE:** There is no unanticipated fiscal impact. A fiscal note is not required.

**REQUESTING** Purchasing  
**DEPARTMENT:** for Police; Financial and  
Administrative Services;  
Financial and Administrative  
Services - Fleet Services;

**DIRECTOR'S  
AUTHORIZATION:** Vickie Schubert

**FOR MORE INFORMATION CONTACT:** Rick Fudge, Supervising Sr. Buyer/974-2033

**PRIOR COUNCIL ACTION:** N/A

**BOARD AND COMMISSION ACTION:** N/A

**PURCHASING:** Lowest bid of two bids received.

**MBE / WBE:** This contract will be awarded in compliance with Chapter 2-9 of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

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This contract is for the purchase of five Ford Escape electric hybrid sport utility vehicles and will be assigned to the Chief of Police, and four Assistant Chiefs for the Austin Police Department. The vehicles will be used to provide transportation for these staff members in the performance of their normal course of police business locally and to attend occasional police functions out of town.

The vehicles will replace five existing administrative sedans ranging from 1982 to 2000 year-models and have met the replacement criteria established by the Fleet Officer. The Fleet Service Center Managers have inspected each vehicle to be replaced and determined that the mileage of the vehicles proposed for replacement cannot be increased without risking a significant increase in repair costs and loss of productivity due to down time.

In an effort to reduce air pollution and conserve fuel, the City plans to purchase vehicles with hybrid engines when available for suitable applications. The Ford Escapes are necessary to provide sufficient interior space to accommodate communications equipment and provide the most fuel-efficient sport utility vehicle on the market. Ford has introduced the electric hybrid technology for the first time this past summer and plans to make a limited number of the Escapes available to government agencies this year depending on how retail sales respond.

This vehicle is designed to unite gasoline and electric power in one fuel system to deliver over 35 miles per gallon in city driving and 400-500 mile range on a single tank of gasoline. The electric portion of this



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system manages the charging system, the added boost when rapid acceleration is desired, and engine starting functions. This device shuts the engine down during coasting and at stoplights to save fuel. It also converts the traction motor into a generator during braking to help recharge the batteries.

**BID TABULATION**

Hybrid Electric Sport Utility Vehicles

Quantity - 5

IFB No. RF05100001

<b><u>Vendor</u></b>	<b><u>Unit Price</u></b>	<b><u>Total Price</u></b>
<b>Philpott Motors Ltd, Nederland, Texas</b>	<b>\$23,999.00</b>	<b>\$119,995.00</b>
Five Star Ford Carrollton Carrollton, Texas	\$24,484.08	\$122,420.40

**PRICE ANALYSIS**

- a. Adequate competition.
- b. Twenty-six notices were sent. There are no known MBE/WBEs for this commodity. Four bids were issued. Two bids were received.
- c. This is the first purchase of this type; therefore, there is no bid history available.

**APPROVAL JUSTIFICATION**

- a. Lowest bid.
- b. Fleet Services and Austin Police Department concur with the recommended award.
- c. Advertised in the Austin American-Statesman and Internet.